



- Executive Director
- Seattle WA WINE
- Wife & Mom
- Adventure
- Community





### Idaho Is All About ...







#### What Do We Do?

Be a united voice to market, promote and champion all Idaho's grape growers and winemakers





# Values: Inclusive, Kind, Clear and Respectful





**Vision:** Sustain a growing wine industry respected for it's committed growers and producers, passionate consumers and distinctive wines





#### Why Idaho Wine? A Welcoming Culture





#### History of Idaho Wine

- **1864**: 1st grapes planted in Lewiston
- **1919 1933**: Prohibition
- **1984**: Idaho Wine Commission formed
- **2007**: Snake River Valley AVA is approved





### 2002

11 wineries in Idaho. More vineyards are being planted

2010

43 wineries in Idaho. 1,200 acres planted.

2013

50 wineries in Idaho. Continued local awareness.

# 2021

69 wineries 3 American Viticulture Areas Just Over 1,300 total acres



#### What's Our Goal By 2029?

- 2,000 + acres planted
- 100 + Wineries
- 15% Market Share





#### **Economic Impact**

- \$73 million 2008
- \$169.3 million 2013
- \$209.6 million 2017



#### A New Frontier for Viticulture

As Idaho's viticulture community expands, there are challenges alongside that growth. Some industry limitations to key infrastructure and economic development assets will need to be addressed to keep pace. Through the strategic support of the Idaho Grape Growers and Wine Producers Commission, many of these obstacles will become opportunities.

Reputation and brand awareness remain the two largest constraints to growth. The Idaho Wine Commission's focus on building awareness and promoting sales of Idaho Wines are essential.







#### Facts and Stats

\$209.6 economic impact in 2017

elevation

ACRES planted



TONS harvested in 2019

GALLONS produced in 2019

160,000 CASES of wine produced annually WINERIES in Idaho



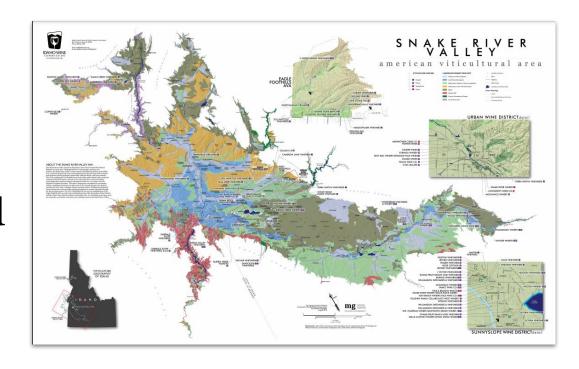
#### Growing Idaho Grapes

- Rich volcanic soil
- Abundant sun and water
- High-elevation vineyards
- Four distinct seasons
- Winter dormancy
- Warm growing season



#### Snake River Valley AVA

- April 2007
- 8,263 sq. miles
- 1,125 Acres Planted
- 46 Wineries





#### Eagle Foothill AVA - Sub AVA

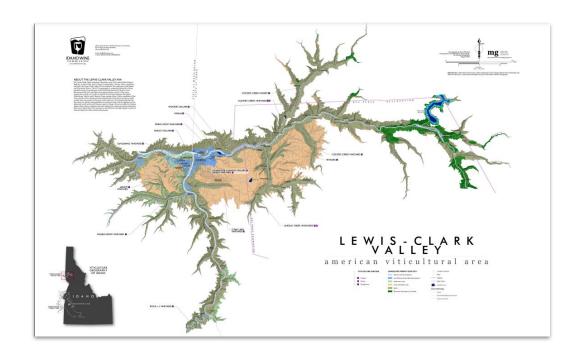
- November 2015
- 49,815 acres
- 80 Acres Planted
- 3 Wineries





#### Lewis Clark Valley AVA

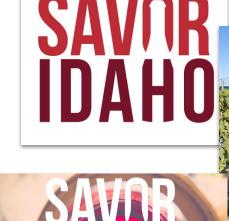
- April 2016
- 479 sq. miles
- 81 Acres Planted
- 11 Wineries





#### **Brand Loyalty**

- Savor Idaho
- Passport
- Media Tours/Missions
- Idaho Wine & Cider Month



"TO GO"
PASSPORT

IDAHO WINE





2018 Fondo Syrah, LCV \$25 2018 KooseKooseKia Red, LCV \$22 2018 Tempranillo, LCV \$22

Free wine tasting with purchase of any bottle.



**DUDE DEWALT CELLARS** 

DudeDeWalt.com | (208) 901-3925 2018 Idaho Malbec, SRV \$30

2018 Barbera, Washington \$36 2020 Chardonnay, Washington \$23

15% off a 6 bottles.



#### Idaho has one of the fastest growing wine regions in the country

with the natural resources to sustain world-class vineyards and wineries statewide. The state's rich, volcanic soils; desert climate; and direct access to water make it an ideal location for fruit-forward wines with good structure.





2020 CLASSIC FLY

Snake River Valley AVA \$24

CHENIN BLANC







2018 SNAKE RIVER SYRAH



2018 FONDO SYRAH





#### TRAVEL+ LEISURE

**YINEPAIR** 

REALSIMPLE



**Forbes** 

THE Huffington Post









#### Education

- Vineyard & Winery Education
- Industry Seminars
- Boot Camps (*Trade Focused*)
- Idaho Wine Competition





- Land use
- What is a winery?





#### Always Educating, Always Promoting









- Restaurant Support Campaign
- Savor Idaho TO GO Passport
- 2022 Legislation
- Summer work force
- Keep talking





#### How you can support Idaho Wines?



- Participate in Events
- Buy Idaho Wine
- Ask for Idaho wine



## Idaho ... More Than Just Wine



